

Previous Client Comments

To give real service, you must add something, which cannot be bought or measured with money and that is sincerity and integrity.

HOME SELLER: We found you very professional, knowledgeable and experienced. What we recall most was your capacity to build momentum leading to the quick sale of our house. We know a great deal of work and effort went into building that momentum, without our involvement and without reason for us to be concerned. As our agent, you understood our concerns and goals and that was very important to us. Terie knows the market well here in Winnipeg. She knew when to put the house on the market to get top dollar for it. Without her advice we might not have sold as quickly as we did. Great service! Very knowledgeable and current.

RELOCATION BUYER: We were extremely impressed with Terie's knowledge of her business. She was very helpful in every aspect of our move. She had our best interest throughout the entire transaction. We highly recommend her to anyone and will definitely use her service in the future. Thank you Terie for all the help in making the process go as smooth as it did, especially since we do not know the city. Terie was by far the most outstanding agent we have ever dealt with. She made us feel right at home in a strange city. Thanks a million Terie.

FIRST TIME BUYER: Our agent, Terie, took the time to explain things, as we were overwhelmed first time buyers. We felt very comfortable, and not pressured. Terie was wonderful. She provided us with daily listings and was always available. We would never have found our great home without Terie's support and knowledge.

HOME BUYER: We found our agent, Terie Langen, to be very knowledgeable, professional and superior in her quality of service. She remained very objective. Very business like, yet friendly, caring and concerned for our best interests. Terie Langen surpassed any expectations we may have had for an agent. A true professional, excelling in integrity.

People put their trust in you and that is a big responsibility. I know how important trust is and how I wish to be treated as a consumer. My understanding of the home relocation process has resulted in many satisfied clients and that is the true measure of my work satisfaction. I look forward to the opportunity to work with you.

~Terie Langen~



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Ben Holden Says . . .

A Person's Character

Character is humankind's worth when nothing else counts.

Character is truly a person's greatest asset. When it's spent, a person is a broken human being, regardless of what he or she might have accumulated in terms of material wealth.

Character determines how a person acts and the decisions made.

Character is a person's attitude, feelings, responses – what a person really is on the inside. All of these, and more, form the character of a person and determine what people see.

Character is formed best when discipline and purpose are a part of life. For where life has a purpose, then it will strive for something. And where it has discipline, it will keep itself to its purpose. And these twin attributes will mix the finer ingredients into its character, molding a good and honorable life.

Character is best tested in the arena of conflict. If a person can survive the crisis without resorting to the violent and ugly, then that person has passed a crucial test in the examination of his or her character.

Patient: "Doc, when I stand on my head, the blood rushes to it. Why doesn't it rush to my feet now?"

Doctor: "That's because your feet aren't empty."

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Don't give up if the odds are against you. Think how much more satisfying your victory will be.

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If you're in business remember this: "Stopping Advertising To Save Money Is Like Stopping Your Watch To Save Time."

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Happiness is a form of courage.

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A happy man is never poor; an unhappy man is never rich.

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"Shall I bring you lunch on deck, sir?"
"Just throw it overboard and save time."

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When you're through changing, you're through.

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There's nothing wrong with teenagers that reason won't aggravate.

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Winning isn't everything, but wanting to win is.

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Why does a road map tell us everything except how to fold it up again?

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To most folks, the excitement of rebellion is greater than the cause.

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I'll say this about a man who thinks he's smarter than his wife. He's married to a very smart woman.

The best exercise is to bend down and help someone up.

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Good communication is as stimulating as a cup of rich black coffee.

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To err is human; to forgive, infrequent.

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Every church should have this as its motto: "You're Not Too Bad To Come In. You're Not Too Good To Stay Out."

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A burglar entered a pastor's house at midnight. Pulling out a gun, he said, "If you move, you're a dead man. I'm hunting for your money."

"Let me get up and turn on the light," said the pastor. "I'll hunt with you."

□ □ □

A honeymoon is the brief period between "I do" and "You'd better."

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Bride to New Husband: "There you are, Darling, my first meal cooked just the way you'd better like it."

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Keep smiling. It makes everyone wonder what you're up to.

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You've got an ego problem if you think that your dog wags its tail only when you're out of the room.

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Golf is like taxes: you drive hard to get to the green, and then you end up in the hole.

□ □ □

Bob: "I developed respiratory problems the day I was discharged from the hospital."

Fred: "How'd that happen?"

Bob: "I was holding my breath as they were totalling up the bill."

Service is the Secret of our Success!



(Father & Daughter Team)
Grant & Kelly Clements
C.D., FRI, R.R.S., S.R.E.S.

HAPPY NEW YEAR!!!

As we enter the New Year, we reflect on 2001 and are very thankful for our health, happiness and to those who helped make our past year a great success. We would like to take this opportunity to say "**Thank You**" to those who referred us and those who purchased or listed their properties with us.

When you are ready to consider selling or buying or have any real estate questions or referrals, please give us a call anytime at **(204-837-7000)** or on our toll free line at **(1-800-361-6789)**. We would be more than happy to assist you, your family or friends.

To our Service Men and Women who still may be overseas away from families and friends may God Bless all of them and we wish them a "**Safe and Speedy Return**".

Our Best Wishes for 2002 and beyond.

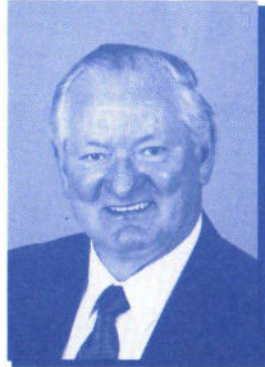
Grant & Kelly
Grant & Kelly Clements

P.S. If your home is currently listed with another real estate company or real estate agent, please disregard this letter.



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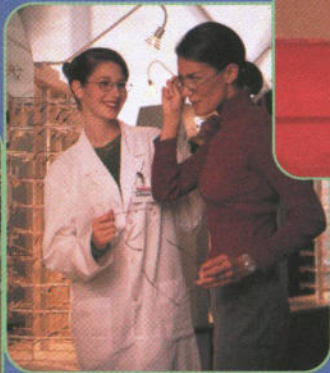
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